
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

(Mark One)
 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission File Number: 0-21810

GENTHERM INCORPORATED

(Exact name of registrant as specified in its charter)

Michigan
(State or other jurisdiction of
incorporation or organization)

95-4318554
(I.R.S. Employer
Identification No.)

21680 Haggerty Road, Ste. 101, Northville, MI
(Address of principal executive offices)

48167
(Zip Code)

Registrant's telephone number, including area code: (248) 504-0500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer
Non-accelerated filer

Accelerated filer
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At July 31, 2015, there were 36,058,152 issued and outstanding shares of Common Stock of the registrant.

GENTHERM INCORPORATED

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

GENTHERM INCORPORATED
CONSOLIDATED CONDENSED BALANCE SHEETS
(In thousands, except share data)
(Unaudited)

| | <u>June 30,</u> <u>2015</u> | <u>December 31,</u> <u>2014</u> |
|---|--------------------------------|------------------------------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 101,643 | \$ 85,700 |
| Accounts receivable, less allowance of \$3,005 and \$2,847, respectively | 149,426 | 136,183 |
| Inventory: | | |
| Raw materials | 49,559 | 48,678 |
| Work in process | 4,905 | 4,009 |
| Finished goods | 25,152 | 24,956 |
| Inventory, net | <u>79,616</u> | <u>77,643</u> |
| Derivative financial instruments | 2,195 | 145 |
| Deferred income tax assets | 5,738 | 6,247 |
| Prepaid expenses and other assets | 33,624 | 29,107 |
| Total current assets | <u>372,242</u> | <u>335,025</u> |
| Property and equipment, net | 101,804 | 91,727 |
| Goodwill | 28,472 | 30,398 |
| Other intangible assets | 56,916 | 68,129 |
| Deferred financing costs | 356 | 406 |
| Deferred income tax assets | 22,745 | 18,843 |
| Derivative financial instruments | 5,094 | 1,345 |
| Other non-current assets | 12,125 | 12,019 |
| Total assets | <u>\$ 599,754</u> | <u>\$ 557,892</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current Liabilities: | | |
| Accounts payable | \$ 82,869 | \$ 71,434 |
| Accrued liabilities | 62,972 | 68,387 |
| Current maturities of long-term debt | 4,505 | 5,306 |
| Deferred tax liabilities | 21 | — |
| Derivative financial instruments | 5,296 | 2,466 |
| Total current liabilities | <u>155,663</u> | <u>147,593</u> |
| Pension benefit obligation | 9,867 | 10,321 |
| Other liabilities | 7,163 | 2,788 |
| Long-term debt, less current maturities | 81,078 | 85,469 |
| Derivative financial instruments | 9,499 | 6,698 |
| Deferred income tax liabilities | 9,636 | 10,804 |
| Total liabilities | <u>272,906</u> | <u>263,673</u> |
| Shareholders' equity: | | |
| Common Stock: | | |
| No par value; 55,000,000 shares authorized, 36,055,652 and 35,696,334 issued and outstanding at June 30, 2015 and December 31, 2014, respectively | 249,661 | 243,255 |
| Paid-in capital | (6,530) | (8,224) |
| Accumulated other comprehensive loss | (40,528) | (25,743) |
| Accumulated earnings | 124,245 | 84,931 |
| Total shareholders' equity | <u>326,848</u> | <u>294,219</u> |
| Total liabilities and shareholders' equity | <u>\$ 599,754</u> | <u>\$ 557,892</u> |

See accompanying notes to the consolidated condensed financial statements.

GENTHERM INCORPORATED
CONSOLIDATED CONDENSED STATEMENTS OF INCOME
(In thousands, except per share data)
(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|------------|------------------------------|------------|
| | 2015 | 2014 | 2015 | 2014 |
| Product revenues | \$ 213,441 | \$ 206,182 | \$ 420,350 | \$ 400,120 |
| Cost of sales | 147,736 | 145,425 | 288,075 | 282,338 |
| Gross margin | 65,705 | 60,757 | 132,275 | 117,782 |
| Operating expenses: | | | | |
| Net research and development expenses | 14,977 | 14,550 | 29,525 | 27,595 |
| Acquisition transaction expenses | — | — | — | 1,075 |
| Selling, general and administrative | 24,058 | 21,693 | 49,003 | 39,560 |
| Total operating expenses | 39,035 | 36,243 | 78,528 | 68,230 |
| Operating income | 26,670 | 24,514 | 53,747 | 49,552 |
| Interest expense | (544) | (970) | (1,108) | (1,901) |
| Revaluation of derivatives loss | (53) | (340) | (1,017) | (587) |
| Foreign currency (loss) gain | (107) | (320) | 328 | (1,843) |
| Gain from equity investment | — | — | — | 785 |
| Other income (expense) | 262 | 41 | 457 | (200) |
| Earnings before income tax | 26,228 | 22,925 | 52,407 | 45,806 |
| Income tax expense | 6,734 | 6,502 | 13,093 | 12,804 |
| Net income | \$ 19,494 | \$ 16,423 | \$ 39,314 | \$ 33,002 |
| Basic earnings per share | \$ 0.54 | \$ 0.46 | \$ 1.10 | \$ 0.94 |
| Diluted earnings per share | \$ 0.53 | \$ 0.46 | \$ 1.08 | \$ 0.92 |
| Weighted average number of shares – basic | 35,971 | 35,361 | 35,871 | 35,213 |
| Weighted average number of shares – diluted | 36,585 | 36,094 | 36,429 | 35,841 |

See accompanying notes to the consolidated condensed financial statements.

GENTHERM INCORPORATED

CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------------|------------------------------|-------------------|
| | 2015 | 2014 | 2015 | 2014 |
| Net income | \$ 19,494 | \$ 16,423 | \$ 39,314 | \$ 33,002 |
| Other comprehensive income (loss), gross of tax: | | | | |
| Foreign currency translation adjustments gain (loss) | 4,722 | (730) | (14,883) | (3,355) |
| Unrealized (loss) gain on foreign currency derivative securities | (430) | 99 | (777) | 160 |
| Unrealized loss on commodity derivative securities | (124) | — | (48) | — |
| Unrealized gain on interest rate derivative securities | — | — | — | 39 |
| Other comprehensive income (loss), gross of tax | <u>\$ 4,168</u> | <u>\$ (631)</u> | <u>\$ (15,708)</u> | <u>\$ (3,156)</u> |
| Other comprehensive income, related tax effect: | | | | |
| Foreign currency translation adjustments | 246 | 280 | 713 | 854 |
| Unrealized gain on foreign currency derivative securities | 121 | — | 210 | — |
| Other comprehensive income, related tax effect | <u>\$ 367</u> | <u>\$ 280</u> | <u>\$ 923</u> | <u>\$ 854</u> |
| Other comprehensive income (loss), net of tax | <u>\$ 4,535</u> | <u>\$ (351)</u> | <u>\$ (14,785)</u> | <u>\$ (2,302)</u> |
| Comprehensive income | <u>\$ 24,029</u> | <u>\$ 16,072</u> | <u>\$ 24,529</u> | <u>\$ 30,700</u> |

See accompanying notes to the consolidated condensed financial statements.

GENTHERM INCORPORATED
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

| | Six Months Ended June 30, | |
|---|---------------------------|-----------|
| | 2015 | 2014 |
| Operating Activities: | | |
| Net income | \$ 39,314 | \$ 33,002 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 15,323 | 15,931 |
| Deferred income tax benefit | (4,765) | (6,309) |
| Stock compensation | 2,983 | 2,225 |
| Defined benefit plan expense | 105 | 28 |
| Provision of doubtful accounts | 252 | (330) |
| Gain on revaluation of financial derivatives | (150) | (217) |
| Gain from equity investment | — | (785) |
| (Gain) loss on sale of property and equipment | (41) | 28 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (16,711) | (17,456) |
| Inventory | (4,433) | 5,024 |
| Prepaid expenses and other assets | (6,674) | (6,959) |
| Accounts payable | 13,148 | (1,312) |
| Accrued liabilities | 1,421 | 1,496 |
| Net cash provided by operating activities | 39,772 | 24,366 |
| Investing Activities: | | |
| Acquisition and investment in subsidiary, net of cash acquired | (47) | (31,739) |
| Proceeds from the sale of property and equipment | 225 | 44 |
| Purchases of property and equipment | (23,029) | (15,489) |
| Net cash used in investing activities | (22,851) | (47,184) |
| Financing Activities: | | |
| Borrowing of debt | — | 13,455 |
| Repayments of debt | (2,801) | (12,470) |
| Excess tax benefit from equity awards | 1,462 | 4,155 |
| Cash paid for the cancellation of restricted stock | (467) | — |
| Proceeds from the exercise of Common Stock options | 4,122 | 3,406 |
| Net cash provided by financing activities | 2,316 | 8,546 |
| Foreign currency effect | (3,294) | 2,541 |
| Net increase (decrease) in cash and cash equivalents | 15,943 | (11,731) |
| Cash and cash equivalents at beginning of period | 85,700 | 54,885 |
| Cash and cash equivalents at end of period | \$ 101,643 | \$ 43,154 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid for taxes | \$ 19,384 | \$ 9,889 |
| Cash paid for interest | \$ 890 | \$ 1,308 |
| Supplemental disclosure of non-cash transactions: | | |
| Common Stock issued to Board of Directors and employees | \$ 1,389 | \$ 1,330 |

See accompanying notes to the consolidated condensed financial statements.

GENTHERM INCORPORATED

CONSOLIDATED CONDENSED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(In thousands)

(Unaudited)

| | Common Stock | | Paid-in Capital | Accumulated Earnings | Accumulated Other Comprehensive Loss | Total |
|---|---------------|-------------------|--------------------|-------------------------|---|-------------------|
| | Shares | Amount | | | | |
| Balance at December 31, 2014 | 35,697 | \$ 243,255 | \$ (8,224) | \$ 84,931 | \$ (25,743) | \$ 294,219 |
| Exercise of Common Stock options for cash | 272 | 5,484 | (1,362) | — | — | 4,122 |
| Tax benefit from exercises of Common Stock options | — | — | 1,462 | — | — | 1,462 |
| Cancellation of restricted stock | (11) | (467) | — | — | — | (467) |
| Stock option compensation | — | — | 1,594 | — | — | 1,594 |
| Common Stock issued to Board of Directors and employees | 98 | 1,389 | — | — | — | 1,389 |
| Currency translation, net | — | — | — | — | (14,170) | (14,170) |
| Commodity hedge, net | — | — | — | — | (48) | (48) |
| Foreign currency hedge, net | — | — | — | — | (567) | (567) |
| Net income | — | — | — | 39,314 | — | 39,314 |
| Balance at June 30, 2015 | <u>36,056</u> | <u>\$ 249,661</u> | <u>\$ (6,530)</u> | <u>\$ 124,245</u> | <u>\$ (40,528)</u> | <u>\$ 326,848</u> |

See accompanying notes to the consolidated condensed financial statements.

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 1 – The Company and Subsequent Events

Gentherm Incorporated is a global technology and industry leader in the design, development, and manufacturing of innovative thermal management technologies. Unless the context otherwise requires, the terms “Company”, “we”, “us” and “our” used herein refer to Gentherm Incorporated and its consolidated subsidiaries. Our products can be found on the vehicles of nearly all major automotive manufacturers, spanning all major automotive markets. We operate in locations aligned with our major customers’ product strategies in order to provide locally enhanced design, integration and production capabilities and to identify future thermal technology product opportunities in both automotive and other markets. We concentrate our research on the development of new technologies that will improve overall product effectiveness and customer satisfaction. We also focus on developing new design applications from our existing technologies to create products and market opportunities for thermal comfort solutions.

Subsequent Events

We have evaluated subsequent events through the date that our consolidated condensed financial statements are issued. No events have occurred that would require adjustment to or disclosure in the consolidated condensed financial statements.

Note 2 – Basis of Presentation and New Accounting Pronouncements

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the audited annual consolidated financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been condensed or omitted pursuant to those rules and regulations. In the opinion of management, all adjustments, consisting of normal recurring items, considered necessary for a fair presentation of our results of operations, financial position and cash flows have been included. The balance sheet as of December 31, 2014 was derived from audited annual consolidated financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Operating results for the six months ended June 30, 2015 is not necessarily indicative of the results that may be expected for the year ending December 31, 2015. These consolidated condensed financial statements should be read in conjunction with the financial statements and the notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2014.

Debt Issuance Costs

In April, 2015, the Financial Accounting Standards Board (FASB) issued ASU 2015-03, “Interest – Imputation of Interest: Simplifying the Presentation of Debt Issuance Costs.” To simplify the presentation of debt issuance costs and improve consistency with International Financial Reporting Standards, ASU 2015-03 requires that debt issuance costs be presented in the balance sheet as a deduction from the carrying amount of a Company’s corresponding debt liability, similar to the current presentation of a debt discount or premium. Amortization of debt issuance costs will be reported as interest expense.

ASU 2015-03 is effective for fiscal and interim periods beginning after December 15, 2015. Early adoption of the amendments in this update is permitted. Entities are required to comply with the applicable disclosures for a change in an accounting principle, including a description of prior period information that has been retrospectively adjusted. We believe adoption of ASU 2015-03 will impact the presentation of debt issuance costs on the Company’s consolidated condensed balance sheet. We are still in the process of determining the impact.

Revenue from Contracts with Customers

In May, 2014, the FASB issued ASU 2014-09, “Revenue from Contracts with Customers.” ASU 2014-09 was developed to enable financial statement users to better understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The update’s core principal is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Companies are to use a five-step contract review model to ensure revenue gets recognized, measured and disclosed in accordance with this principle.

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 2 – Basis of Presentation and New Accounting Pronouncements – Continued

ASU 2014-09 was to be effective for fiscal years and interim periods beginning after December 15, 2016. On July 9, 2015, the FASB decided to defer by one year the effective date for both public and nonpublic entities. As a result, ASU 2014-09 is now effective for fiscal years and interim periods beginning after December 15, 2017. The amendments in this update will be applied retrospectively either to each prior reporting period presented or to disclose the cumulative effect recognized at the date of initial application. Gentherm has developed a plan to complete the five-step contract review process for all existing contracts with customers. We are still in the process of determining the impact the implementation of ASU 2014-09 will have on the Company's financial statements.

Note 3 – Earnings per Share

Basic earnings per share are computed by dividing net income by the weighted average number of shares of stock outstanding during the period. The Company's diluted earnings per share give effect to all potential Common Stock outstanding during a period that do not have an anti-dilutive impact to the calculation. In computing the diluted earnings per share, the treasury stock method is used in determining the number of shares assumed to be issued from the exercise of Common Stock equivalents.

The following summarizes the Common Stock included in the basic and diluted shares, as disclosed on the face of the consolidated condensed statements of income:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------|------------------------------|------------|
| | 2015 | 2014 | 2015 | 2014 |
| Weighted average number of shares for calculation of basic EPS | 35,970,992 | 35,360,957 | 35,870,649 | 35,213,135 |
| Stock options under the 2006, 2011 and 2013 equity plans | 613,858 | 732,643 | 557,858 | 628,093 |
| Weighted average number of shares for calculation of diluted EPS | 36,584,850 | 36,093,600 | 36,428,507 | 35,841,228 |

All stock options outstanding at both the three and six month periods ended June 30, 2015 and 2014 are included in the calculation of diluted shares.

Note 4 – Segment Reporting

Segment information is used by management for making operating decisions for the Company. Management evaluates the performance of the Company's segments based primarily on operating income or loss.

The Company's reportable segments are as follows:

- *Automotive* – this segment represents the design, development, manufacturing and sales of automotive seat comfort systems, specialized automotive cable systems and certain automotive and non-automotive thermal convenience products.
- *Industrial* – the combined operating results of Gentherm Global Power Technologies and Gentherm's advanced research and development division. Advanced research and development includes efforts focused on improving the efficiency of thermoelectric technologies and advanced heating wire technology as well as other applications. The segment includes government sponsored research projects, including those sponsored by the U.S. Department of Energy, the Germany Ministry of Economics and Technology and the European Union.
- *Reconciling Items* – include corporate selling, general and administrative costs and acquisition transaction costs.

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 4 – Segment Reporting – Continued

The tables below present segment information about the reported product revenues, depreciation and amortization and operating income (loss) of the Company for three and six month periods ended June 30, 2015 and 2014. With the exception of goodwill, asset information by segment is not reported since the Company does not manage assets at a segment level. As of June 30, 2015, goodwill assigned to our Automotive and Industrial segments were \$22,167 and \$6,305, respectively. As of June 30, 2014, goodwill assigned to our Automotive and Industrial segments were \$25,646 and \$6,601, respectively.

| <u>Three Months Ended June 30,</u> | <u>Automotive</u> | <u>Industrial</u> | <u>Reconciling Items</u> | <u>Consolidated Total</u> |
|------------------------------------|-------------------|-------------------|------------------------------|-------------------------------|
| 2015: | | | | |
| Product revenues | \$ 200,954 | \$ 12,487 | \$ — | \$ 213,441 |
| Depreciation and amortization | 6,885 | 404 | 575 | 7,864 |
| Operating income (loss) | 42,070 | (1,806) | (13,594) | 26,670 |
| 2014: | | | | |
| Product revenues | \$ 198,008 | \$ 8,174 | \$ — | \$ 206,182 |
| Depreciation and amortization | 6,918 | 664 | 876 | 8,458 |
| Operating income (loss) | 38,525 | (3,051) | (10,960) | 24,514 |
| <u>Six Months Ended June 30,</u> | <u>Automotive</u> | <u>Industrial</u> | <u>Reconciling Items</u> | <u>Consolidated Total</u> |
| 2015: | | | | |
| Product revenues | \$ 400,397 | \$ 19,953 | \$ — | \$ 420,350 |
| Depreciation and amortization | 13,201 | 893 | 1,229 | 15,323 |
| Operating income (loss) | 82,752 | (2,912) | (26,093) | 53,747 |
| 2014: | | | | |
| Product revenues | \$ 391,946 | \$ 8,174 | \$ — | \$ 400,120 |
| Depreciation and amortization | 13,400 | 771 | 1,760 | 15,931 |
| Operating income (loss) | 73,699 | (4,601) | (19,546) | 49,552 |

Total product revenues information by geographic area is as follows:

| | <u>Three Months Ended June 30,</u> | | | |
|----------------|------------------------------------|-------------|-------------------|-------------|
| | <u>2015</u> | | <u>2014</u> | |
| United States | \$ 98,767 | 46% | \$ 88,850 | 43% |
| South Korea | 21,213 | 10% | 24,039 | 12% |
| Germany | 18,799 | 9% | 25,486 | 12% |
| China | 16,390 | 8% | 17,349 | 8% |
| Japan | 11,332 | 5% | 11,856 | 7% |
| Czech Republic | 7,076 | 3% | 6,855 | 3% |
| United Kingdom | 6,638 | 3% | 6,199 | 3% |
| Malaysia | 6,108 | 3% | — | 0% |
| Canada | 6,090 | 3% | 4,569 | 2% |
| Other | 21,028 | 10% | 20,979 | 10% |
| Total Non U.S. | 114,674 | 54% | 117,332 | 57% |
| | <u>\$ 213,441</u> | <u>100%</u> | <u>\$ 206,182</u> | <u>100%</u> |

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 4 – Segment Reporting – Continued

| | Six Months Ended June 30, | | | |
|----------------|---------------------------|-------------|-------------------|-------------|
| | 2015 | | 2014 | |
| United States | \$ 194,071 | 46% | \$ 173,917 | 43% |
| South Korea | 44,076 | 10% | 45,954 | 11% |
| Germany | 37,639 | 9% | 47,962 | 12% |
| China | 34,360 | 8% | 33,293 | 8% |
| Japan | 22,517 | 5% | 22,321 | 6% |
| United Kingdom | 13,626 | 3% | 12,799 | 3% |
| Czech Republic | 13,235 | 3% | 12,941 | 3% |
| Canada | 11,575 | 3% | 7,731 | 2% |
| Mexico | 10,759 | 3% | 9,761 | 2% |
| Other | 38,492 | 10% | 33,441 | 10% |
| Total Non U.S. | 226,279 | 54% | 226,203 | 57% |
| | <u>\$ 420,350</u> | <u>100%</u> | <u>\$ 400,120</u> | <u>100%</u> |

Note 5 – Debt

Credit Agreement

The Company, together with certain direct and indirect subsidiaries have an outstanding Credit Agreement (the “Credit Agreement”) with a syndicate of banks led by Bank of America.

The Credit Agreement provides for a \$50,000 secured term loan facility for Gentherm (the “US Term Loan”), and a €20,000 secured term loan facility for Gentherm GmbH (the “Europe Term Loan”), and a \$100,000 secured revolving credit facility (the “US Revolving Note”) with specific borrowing limits for foreign subsidiaries party to such agreement. The Credit Agreement allows the Company to increase the revolving credit facility or incur additional secured term loans in an aggregate amount of \$50,000, subject to specific conditions.

All obligations under the Credit Agreement (including all the obligations of any US or non-US loan party) are unconditionally guaranteed by Gentherm and specified US subsidiaries. Additionally, such parties entered into a pledge and security agreement, granting a security interest in substantially all of their personal property to secure their respective obligations under the Credit Agreement, including the stock and membership interests of specified subsidiaries (limited to 66% of the stock in the case of certain non-US subsidiaries). Further, specified foreign subsidiaries guarantee all obligations of the non-US loan parties under the Credit Agreement.

The Company must maintain certain financial ratios consisting of a minimum Consolidated Fixed Charge Coverage Ratio and a maximum Consolidated Leverage Ratio as defined by the Credit Agreement. The Credit Agreement places specific restrictions on the amount of dividend payments to shareholders.

Under the Credit Agreement, U.S. Dollar denominated loans bear interest at either a base rate (“Base Rate Loans”) or Eurocurrency rate (“Eurocurrency Rate Loans”), plus a margin (“Applicable Rate”). Base Rate Loans are equal to the highest of the Federal Funds Rate (0.08% at June 30, 2015) plus 0.50%, Bank of America’s prime rate (3.25% as of June 30, 2015), or a one month Eurocurrency rate plus 1.00%. Eurocurrency Rate Loans denominated in US Dollars or European Euros (“Euros”) are equal to the London Interbank Offered Rate and the Canadian Dealer Offered Rate for Canadian Dollar denominations. All loans denominated in a currency other than the US Dollar, including the Europe Term Loan, must be Eurocurrency Rate Loans. Interest is payable at least quarterly.

The Applicable Rate varies based on the Consolidated Leverage Ratio of the Company, as defined by the Credit Agreement. As long as the Company is not in default of the terms and conditions of the Credit Agreement, the lowest and highest possible Applicable Rate is 1.50% and 2.00%, respectively, for Eurocurrency Rate Loans and 0.50% and 1.00%, respectively, for Base Rate Loans. Our leverage ratio as of June 30, 2015 qualified us for the lowest Applicable Rate available.

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 5 – Debt – Continued

DEG Loan

The Company has a fixed interest rate loan with the German Investment Corporation, a subsidiary of KfW banking group (“DEG”), a German government-owned development bank (“DEG Loan”). The DEG Loan is subject to semi-annual principal payments beginning March, 2015 and ending September, 2019. Under the terms of the DEG Loan, the Company must maintain a minimum Debt-to-Equity Ratio, Current Ratio and Debt Service Coverage Ratio based on the financial statements of Gentherm’s wholly owned subsidiary, Gentherm Automotive Systems (China) Limited, as defined by the DEG Loan agreement.

The following table summarizes the Company’s debt at June 30, 2015 and at December 31, 2014.

| | June 30, 2015 | | December 31, 2014 | |
|---|---------------|-------------------|-------------------|---------------|
| | Interest Rate | Principal Balance | Principal Balance | |
| Credit Agreement: | | | | |
| US Term Loan | 1.78% | \$ 48,125 | \$ | 49,375 |
| Europe Term Loan | 1.50% | 21,447 | | 23,963 |
| US Revolving Note | 1.69% | 12,000 | | 12,000 |
| DEG Loan | 4.25% | 4,011 | | 4,805 |
| Capital leases | | — | | 632 |
| Total debt | | 85,583 | | 90,775 |
| Current portion | | (4,505) | | (5,306) |
| Long-term debt, less current maturities | | <u>\$ 81,078</u> | <u>\$</u> | <u>85,469</u> |

As of June 30, 2015, we were in compliance with all terms as outlined in the Credit Agreement and DEG Loan agreement.

On June 24, 2015, we entered into a loan agreement with DEG (“Vietnam Loan”) for a long-term senior loan in an amount of \$15,000,000 to finance the construction and set up of the Vietnam production facility. Interest on the loan will be paid at an aggregate interest rate of 3.65% plus the six months LIBOR rate. The interest rate will be fixed on the date the funds are drawn. We expect to draw the funds during the third quarter of the fiscal year ended December 31, 2015. The Vietnam Loan is subject to semi-annual principal payments beginning November, 2017 and ending May, 2023. Under the terms of the Vietnam Loan, the Company must maintain a minimum Current Ratio, Equity Ratio and Enhanced Equity Ratio based on the financial statements of Gentherm’s wholly owned subsidiary, Gentherm Vietnam Co. LTD, each as defined by the Vietnam Loan agreement.

Note 6 – Derivative Financial Instruments

We are exposed to market risk from changes in foreign currency exchange rates, short-term interest rates and price fluctuations of certain material commodities such as copper. Market risks for changes in interest rates relate primarily to our debt obligations under our Credit Agreement and obligations from currency related interest rate swaps. Foreign currency exchange risks are attributable to sales to foreign customers and purchases from foreign suppliers not denominated in the location’s functional currency, foreign plant operations, intercompany indebtedness, and intercompany investments and include exposures to the Euro, Mexican Peso, Canadian Dollar, Hungarian Forint, Ukrainian Hryvnia, Japanese Yen, Chinese Renminbi, Korean Won, Vietnamese Dong, and Macedonian Denar.

The Company regularly enters into derivative contracts with the objective of managing its financial and operational exposure arising from these risks by offsetting gains and losses on the underlying exposures with gains and losses on the financial instruments used to hedge them. The maximum length of time over which we hedge our exposure to foreign currency exchange risks is one year. We do not enter into derivative financial instruments for speculative or trading purposes. Our hedging relationships are formally documented at the inception of the hedge, and hedges must be highly effective in offsetting changes to future cash flows on hedged transactions both at the inception of a hedge and on an ongoing basis to be designated for hedge accounting treatment. We record the ineffective portion of foreign currency hedging instruments, if any, to foreign currency (loss) gain in the consolidated condensed statements of income. Though we continuously monitor the hedging program, derivative positions and hedging strategies, foreign currency forward exchange agreements have not always been designated as hedging instruments for accounting purposes.

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 6 – Derivative Financial Instruments – Continued

The Company uses a market approach to value derivative instruments, analyzing observable benchmark rates at commonly quoted intervals for the instrument's full term.

In March, 2008, Gentherm GmbH, entered into a 10 year currency related interest rate swap ("CRS") having a notional value of €10,000, or \$11,141 as of June 30, 2015, in order to offset the interest rate risk associated with a debt financing which was repaid prior to our acquisition of Gentherm GmbH in 2011. The counterparty to the CRS was HypoVereinsbank AG (now UniCredit Bank AG, "UniCredit"), its main bank at the time. Under this agreement, Gentherm GmbH receives interest equal to the six month Euro Interbank Offered Rate ("EURIBOR"), 0.05% at June 30, 2015, plus 1.40% and pays interest equal to the six month EURIBOR when the exchange rate between the European Euro ("EUR") and the Swiss Franc ("CHF") equals or exceeds 1.46 EUR to the CHF. When the exchange rate is less than 1.46 (it was 1.05 at June 30, 2015), Gentherm GmbH pays interest equal to the six month EURIBOR plus a premium. The premium is calculated as $[(1.46 - \text{current EUR/CHF rate})/\text{current EUR/CHF rate}] \times 100$.

In 2011, Gentherm GmbH brought forth a lawsuit against UniCredit, because of the recommendation to enter into the CRS. On March 25, 2013, the District Court in Munich, Germany ruled in favor of Gentherm GmbH, asserting that UniCredit had a conflict of interest as financial advisor and counterparty to the CRS and violated its duty to disclose the initial negative market value of the CRS. The Munich District Court ruled that UniCredit must (1) pay €144 to Gentherm GmbH and (2) bear the costs of all future obligations under the CRS, which were €12,532 or \$13,962 as of June 30, 2015, plus additional accrued liabilities for past due payments under the CRS of approximately €9,065, or \$10,099 as of June 30, 2015. UniCredit has appealed the decision. The appeal is pending. As a result, the Company cannot be certain that any portion of the award by the Munich District Court will be upheld. Gentherm GmbH has entered into an offsetting derivative contract designed to limit the market risk of payments due under the CRS through the end of the CRS agreement, in 2018.

Information related to the recurring fair value measurement of derivative instruments in our consolidated condensed balance sheet as of June 30, 2015 is as follows:

| | Hedge Designation | Fair Value Hierarchy | Asset Derivatives | | Liability Derivatives | | Net Asset/ (Liabilities) |
|------------------------------------|-------------------|----------------------|------------------------|------------|-------------------------|-------------|-----------------------------|
| | | | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | |
| CRS | Not a hedge | Level 2 | | | Current liabilities | \$ (4,463) | |
| | | | | | Non-current liabilities | (9,499) | |
| Total CRS | | | | | | \$ (13,962) | \$ (13,962) |
| Foreign currency derivatives | Cash flow hedge | Level 2 | | | Current liabilities | \$ (785) | \$ (785) |
| Foreign currency derivatives | Not a hedge | Level 2 | Current assets | \$ 2,195 | | | \$ 2,195 |
| | | | Non-current assets | 5,094 | | | 5,094 |
| Total foreign currency derivatives | | | | \$ 7,289 | | \$ (785) | \$ 6,504 |
| Commodity derivatives | Cash flow hedge | Level 2 | | | Current liabilities | \$ (48) | \$ (48) |

Information relating to the effect of derivative instruments on our consolidated condensed statements of income is as follows:

| Location | | Three Months Ended | Six Months Ended | Three Months Ended | Six Months Ended |
|------------------------------------|-------------------------------------|--------------------|------------------|--------------------|------------------|
| | | June 30, 2015 | June 30, 2015 | June 30, 2014 | June 30, 2014 |
| Foreign currency derivatives | Revaluation of derivatives | \$ 81 | \$ 6,278 | \$ (421) | \$ (159) |
| | Cost of sales | (192) | (320) | 83 | 30 |
| | Selling, general and administrative | 25 | 46 | (20) | (68) |
| | Other comprehensive income | (430) | (777) | 99 | 160 |
| | Foreign currency (loss) gain | 82 | 289 | 5 | (448) |
| Total foreign currency derivatives | | \$ (434) | \$ 5,516 | \$ (254) | \$ (485) |
| CRS | Revaluation of derivatives | \$ (134) | \$ (7,295) | \$ 82 | \$ (427) |
| Interest rate derivatives | Revaluation of derivatives | \$ — | \$ — | \$ (1) | \$ (1) |
| | Other comprehensive income | — | — | — | 39 |
| Commodity derivatives | Other comprehensive income | \$ (124) | \$ (48) | \$ — | \$ — |

GENTHERM INCORPORATED
NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(In thousands, except share and per share data)
(Unaudited)

Note 6 – Derivative Financial Instruments – Continued

We did not incur any hedge ineffectiveness during the six months ended June 30, 2015 and 2014.

Note 7 – Fair Value Measurement

The Company bases fair value on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We have adopted a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels, which are described below:

Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Unobservable inputs that are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and also considers counterparty credit risk in its assessment of fair value.

Except for derivative instruments (see Note 6), the Company has no financial assets and liabilities that are carried at fair value at June 30, 2015 and December 31, 2014. The carrying amounts of financial instruments comprising cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their fair values due to the relatively short maturity of such instruments. The fair values of the Company's debt instruments are based on the amount of future cash flows associated with each instrument discounted using the Company's borrowing rate (Level 1 and 3 inputs). As of June 30, 2015 and December 31, 2014, the carrying value of the Company's Credit Agreement was not materially different than its fair value because the interest rates on variable rate debt approximated rates currently available to the Company (see Note 5).

Certain Company assets are required to be recorded at fair value on a non-recurring basis when events and circumstances indicate that the carrying value may not be recoverable. As of June 30, 2015 and 2014, the Company did not realize any changes to the fair value of these assets due to the non-occurrence of events or circumstances that could negatively impact their recoverability.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

This Report contains forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Reference is made in particular to the description of our plans and objectives for future operations, assumptions underlying such plans and objectives and other forward-looking statements included in this "Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations" and in other places in this Report. Such statements may be identified by the use of forward-looking terminology such as "may", "will", "expect", "believe", "estimate", "anticipate", "intend", "continue" or similar terms, variations of such terms or the negative of such terms. The forward-looking statements included in this Report are made as of the date hereof and are based on management's current expectations and beliefs. Such statements are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, including risks and uncertainties set forth in this Report, and under "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014 and in subsequent reports filed with or furnished to the Securities and Exchange Commission. Except as required by law, we expressly disclaim any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in our expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

The following discussion and analysis should be read in conjunction with, and is qualified in its entirety by, our financial statements and related notes thereto included elsewhere in this Report and in our Annual Report on Form 10-K for the year ended December 31, 2014.

Overview

Gentherm is a global technology and industry leader in the design, development, and manufacturing of innovative thermal management technologies and automotive cable systems. Our products can be found on the vehicles of nearly all major automotive manufacturers, spanning all major automotive markets. We operate in locations aligned with our major customers' product strategies in order to provide locally enhanced design, integration and production capabilities and identify future climatic comfort product opportunities in both automotive and other markets. We concentrate our research on the development of new technologies that will improve overall product effectiveness and customer satisfaction. We also focus on developing new design applications from our existing technologies to create new products and market opportunities for thermal comfort solutions.

Our products are primarily sold to automobile and light truck original equipment manufacturers or their tier one suppliers. Inherent in this market are costs and commitments that are incurred well in advance of the receipt of orders (and resulting revenues) from customers. This is due in part to automotive manufacturers requiring the design, coordination and testing of proposed new components and sub-systems. Revenues from these expenditures are typically not realized for two to three years due to this development cycle. These customers in turn sell our product, as a component of an entire seat or seating system, to automotive original equipment manufacturers.

Second Quarter 2015 Compared with Second Quarter 2014

Product Revenues. Our product revenues for the three months ended June 30, 2015 ("Second Quarter 2015") were \$213,441,000 compared with product revenues of \$206,182,000 for the three months ended June 30, 2014 ("Second Quarter 2014"), an increase of \$7,259,000, or 4%. A portion of our product revenues come from sales to customers in Europe much of which are denominated in European Euros ("Euro"). Since the end of Second Quarter 2014, the relative market value of the Euro declined significantly against the US Dollar, our reporting currency. During the Second Quarter 2015 the average exchange rate between these currencies was 1.11 US Dollars to the Euro whereas during the Second Quarter 2014 the average exchange rate was 1.37. Consequently, our Euro dominated revenues, which have increased by 7% in Euros, have resulted in a decrease in our US Dollar reported product revenues. The strong US Dollar against other currencies had similar impacts to our reporting product revenues. Had the 2015 average exchange rates for these currencies been the same as the 2014 average exchange rates, our product revenues would have been \$13,661,000 higher than that reported for Second Quarter 2015. Adjusting for this unfavorable currency translation impact, our Second Quarter 2015 product revenues would have been \$227,102,000 or 10% higher than the Second Quarter 2014, reflecting higher unit volumes in substantially all of our markets and products. Higher revenue volumes were primarily driven by higher sales for Gentherm Global Power Technologies ("GPT"), which product revenues totaling \$12,500,000 were 54% higher during Second Quarter 2015 as compared with Second Quarter 2014, and continued strong shipments of climate controlled seats ("CCS"). CCS revenue increased by \$10,051,000, or 12%, to \$95,914,000, during Second Quarter 2015. This increase resulted from new program launches since Second Quarter 2014, strong production volumes and related sales of vehicles equipped with CCS systems, particularly vehicles in the luxury segment of the automotive market. One example of a new vehicle launch is the newly redesigned Ford Mustang, which now offers CCS for the first time. Our seat heater revenue decreased by \$7,963,000, or 10%, to \$74,148,000. This decrease reflected the unfavorable impact of the declining Euro exchange rate. Our seat heater product sales in Europe are denominated in Euro, whereas

our CCS sales in Europe are primarily denominated in US Dollars. Therefore, the unfavorable impact of the lower Euro translation rate is focused primarily on our seat heater product sales. Adjusted for the decline in the value of the Euro, our seat heater sales actually increased due to market penetration on certain vehicle programs and stronger vehicle production volumes including those in Europe. We also have significant growth in our heated steering wheel product which showed an increase of \$1,318,000, or 15%, to \$10,256,000.

Cost of Sales. Cost of sales increased to \$147,736,000 during Second Quarter 2015 from \$145,425,000 during Second Quarter 2014. This increase of \$2,311,000 or 2% was due to increased sales volume partially offset by higher gross margin percentages. A favorable change in product mix, greater coverage of fixed costs at the higher volume levels, and foreign currency impact on production expenses in the Mexican Peso (“MXN”) and Ukrainian Hryvnia (“UAH”) increased historical gross profit percentage during Second Quarter 2015 to 30.8% compared with 29.5% during Second Quarter 2014. The favorable product mix was primarily attributable to the greater sales growth in CCS products on which we have historically had better margin performance. Our manufacturing plants are located in the Ukraine, Mexico, Canada and China. As a result, our production labor costs are incurred in the local currency of each of those countries. During the Second Quarter 2015, MXN and UAH decreased in value as compared to the USD by 15% and 45%, respectively, resulting in lower production costs totaling \$4,300,000.

Net Research and Development Expenses. Net research and development expenses were \$14,977,000 during Second Quarter 2015 compared to \$14,550,000 during Second Quarter 2014, an increase of \$427,000, or 3%. This increase was primarily driven by additional resources, including personnel, focused on application engineering for new production programs of existing products, development of new products and a program to develop the next generation of seat comfort products. New product development includes automotive heated and cooled storage devices, automotive interior thermal management devices, medical thermal management devices, battery thermal management devices and other potential products.

We classify development and prototype costs and related reimbursements as research and development. This is consistent with accounting standards applied in the automotive industry. Depreciation costs for tooling are included in cost of sales.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased to \$24,058,000 during Second Quarter 2015 from \$21,693,000 during Second Quarter 2014, an increase of \$2,365,000, or 11%. The increase in expenses was due to increased management incentive compensation costs, higher general legal, audit and travel costs, as well as wages and benefits costs resulting from new employee hiring and merit increases. Our management incentive program includes various forms of equity compensation including stock options, restricted stock and stock appreciation rights (“SARs”). Stock options and restricted stock are accounted for using the equity method and are valued at the grant date fair value and amortized over the respective service period of the employee beneficiary. SARs are accounted for using the liability method since they are settled in cash which requires mark-to-market adjustments based on the current trading price of our Common Stock. Since our Common Stock appreciated significantly during Second Quarter 2015, we recorded SAR related compensation expense totaling \$2,792,000 for the period. The SAR related compensation expense increased \$557,000 from \$2,235,000 during Second Quarter 2014.

Income Tax Expense. We recorded an income tax expense of \$6,734,000 during Second Quarter 2015 representing an effective tax rate of 25.7% on earnings before income tax of \$26,228,000. We recorded an income tax expense of \$6,502,000 during Second Quarter 2014 representing an effective tax rate of 28.4% on earnings before income tax of \$22,925,000. The effective tax rates for Second Quarter 2015 and Second Quarter 2014 were lower than the US Federal rate of 34% primarily due to the impact of lower statutory rates for our subsidiaries operating in foreign jurisdictions.

First Half 2015 Compared with First Half 2014

Product Revenues. Our product revenues for the six months ended June 30, 2015 (“First Half 2015”) were \$420,350,000 compared with product revenues of \$400,120,000 for the six months ended June 30, 2014 (“First Half 2014”), an increase of \$20,230,000 or 5%. A portion of our product revenues come from sales to customers in Europe much of which are denominated in Euros. Since the end of First Half 2014, the relative market value of the Euro declined significantly against the US Dollar, our reporting currency. During the First Half 2015 the average exchange rate between these currencies was 1.12 US Dollars to the Euro whereas during the First Half 2014 the average exchange rate was 1.37. Consequently, our Euro dominated revenues which have increased by 7%, in Euros, have resulted in a decrease in our US Dollar reported product revenues. The strong US Dollar against certain other currencies had similar impacts to our reporting product revenues. Had the First Half 2015 average exchange rate been the same as the First Half 2014 average exchange rate for these currencies, our product revenues would have been \$25,349,000 higher than that reported for First Half 2015. Adjusting for this unfavorable currency translation impact, our First Half 2015 product revenues would have been \$445,699,000 or 11% higher than the First Half 2014, reflecting higher unit volumes in substantially all of our markets and products. Higher revenue volumes were primarily driven by continued strong shipments of CCS and higher revenue from GPT. GPT had increased revenue during Second Quarter 2015 as compared to Second Quarter 2014 totaling \$4,378,000 or 54% and had First Quarter 2015 revenue of \$7,466,000 as compared to zero for First Quarter 2014 since it was acquired on April 1, 2014 and therefore did not report product revenue as part of Gentherm during that period. CCS revenue increased by \$22,164,000, or 13%,

to \$190,338,000, during First Half 2015. This increase resulted from new program launches since First Half 2014, strong production volumes and related sales of vehicles equipped with CCS systems, particularly vehicles in the luxury segment of the automotive market. One example of a new vehicle launch is the newly redesigned Ford Mustang, which now offers CCS for the first time. Our seat heater revenue decreased by \$15,643,000, or 10%, to \$147,879,000. This decrease reflected the unfavorable impact of the declining Euro exchange rate. Our seat heater product sales in Europe are denominated in Euro, whereas our CCS sales in Europe are primarily denominated in US Dollars. Therefore, the unfavorable impact of the lower Euro translation rate is focused primarily on our seat heater product sales. Adjusted for the decline in the value of the Euro, our seat heater sales actually increased due to market penetration on certain vehicle programs and stronger vehicle production volumes including those in Europe. We also have significant growth in our heated steering wheel product which showed an increase of \$2,314,000, or 13%, to \$20,029,000.

Cost of Sales. Cost of sales increased to \$288,075,000 during First Half 2015 from \$282,338,000 during First Half 2014. This increase of \$5,737,000 or 2% was due to increased sales volume, including that of GPT, partially offset by higher gross margin percentages. A favorable change in product mix, greater coverage of fixed costs at the higher volume levels, and foreign currency impact on production expenses in MXN and UAH increased historical gross profit percentage during First Half 2015 to 31.5% compared with 29.4% during First Half 2014. The favorable product mix was primarily attributable to the greater sales growth in CCS products on which we have historically had better margin performance. Our manufacturing plants are located in the Ukraine, Mexico, Canada and China. As a result, our production labor costs are incurred in the local currency of each of those countries. During First Half 2015, MXN and UAH decreased in value as compared to the USD by 13% and 50%, respectively, resulting in lower production costs totaling \$9,800,000.

Net Research and Development Expenses. Net research and development expenses were \$29,525,000 during First Half 2015 compared to \$27,595,000 during First Half 2014, an increase of \$1,930,000, or 7%. This increase was primarily driven by additional resources, including personnel, focused on application engineering for new production programs of existing products, development of new products and a program to develop the next generation of seat comfort products. New product development includes automotive heated and cooled storage devices, automotive interior thermal management devices, medical thermal management devices, battery thermal management devices and other potential products. Net research and development expenses also increased due to the acquisition of GPT which had net research and development expenses during First Quarter 2015 of \$289,000 but no such expense during First Quarter 2014 as it was acquired on April 1, 2014.

We classify development and prototype costs and related reimbursements as research and development. This is consistent with accounting standards applied in the automotive industry. Depreciation costs for tooling are included in cost of sales.

Acquisition Transaction Expenses. During First Half 2014, we incurred \$1,075,000 in fees and expenses associated with the acquisition of GPT. We did not incur any acquisition transaction expenses during First Half 2015.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased to \$49,003,000 in First Half 2015 from \$39,560,000 during First Half 2014, an increase of \$9,443,000, or 24%. The increase in selling, general and administrative expenses includes First Quarter 2015 expenses of GPT totaling \$2,035,000 as compared with no such expenses during First Quarter 2014 due to acquisition timing. The remaining increase in expenses was due to increased management incentive compensation costs, higher general legal, audit and travel costs, as well as wages and benefits costs resulting from new employee hiring and merit increases. Our management incentive program includes various forms of equity compensation including stock options, restricted stock and SARs. Stock options and restricted stock are accounted for using the equity method and are valued at the grant date fair value and amortized over the respective service period of the employee beneficiary. SARs are accounted for using the liability method since they are settled in cash which requires mark-to-market adjustments based on the current trading price of our Common Stock. Since our Common Stock appreciated significantly during First Half 2015, we recorded SAR related compensation expense totaling \$6,500,000 for the period. The SAR related compensation expense increased \$4,265,000 from \$2,235,000 during First Half 2014.

Income Tax Expense. We recorded an income tax expense of \$13,093,000 during First Half 2015 representing an effective tax rate of 25.0% on earnings before income tax of \$52,407,000. We recorded an income tax expense of \$12,804,000 during First Half 2014 representing an effective tax rate of 28.0% on earnings before income tax of \$45,806,000. The effective tax rates for First Half 2015 and First Half 2014 were lower than the US Federal rate of 34% primarily due to the impact of lower statutory rates for our subsidiaries operating in foreign jurisdictions.

Liquidity and Capital Resources

The Company has funded its financial needs primarily through cash flows from operating activities and equity and debt financings. Based on its current operating plan, management believes cash and cash equivalents at June 30, 2015, together with cash flows from operating activities, are sufficient to meet operating and capital expenditure needs, and to service debt, for the foreseeable future. However, if cash flows from operations decline, we may need to obtain alternative sources of capital and reduce or delay

capital expenditures, acquisitions and investments, all of which could impede the implementation of our business strategy and materially and adversely affect our results of operations and financial condition. In addition, it is likely that we will need to complete one or more equity or debt financings if we consummate any significant acquisitions. There can be no assurance that such capital will be available at all or on reasonable terms, which could materially and adversely affect our future operations and business strategy.

The following table represents our cash and cash equivalents and short-term investments which are available for our business operations:

| | June 30, 2015 | December 31, 2014 |
|---------------------------|------------------|----------------------|
| | (In thousands) | |
| Cash and cash equivalents | \$ 101,643 | \$ 85,700 |

We manage our cash, cash equivalents and short-term investments in order to fund operating requirements and preserve liquidity to take advantage of future business opportunities. Cash and cash equivalents increased by \$15,943,000 during First Half 2015. Cash provided by operating activities during First Half 2015 was \$39,772,000 and was attributable to net income of \$39,314,000, plus non-cash adjustments. Non-cash adjustments included depreciation and amortization of \$15,323,000, stock compensation of \$2,983,000 and other items. Partially offsetting these positive cash flows from operating activities was a net increase in net operating assets and liabilities of \$13,249,000, including working capital items, deferred income tax benefit of \$4,765,000 and gains on the revaluation of derivatives of \$150,000.

As of June 30, 2015, working capital was \$216,579,000 as compared to \$187,432,000 at December 31, 2014, an increase of \$29,147,000, or 16%. Aside from the impact of cash and cash equivalents, this increase was primarily related to increases in accounts receivable, inventory, prepaid expenses and other assets and a decrease in the current portion of long-term debt totaling \$16,711,000, \$4,433,000, \$6,674,000, and \$801,000, respectively. These increases in working capital were partially offset by an increase in accounts payable, accrued liabilities, and net current derivative financial instrument liabilities of \$13,148,000, \$1,421,000 and \$780,000. Accounts receivable primarily increased as a result of increases in product revenues and timing differences between when sales were realized during First Half 2015 compared with sales realized during 2014. Working capital was also affected by changes in currency exchange rates. As a result, amounts presented are different than amounts calculable from the balance sheet.

Cash used in investing activities was \$22,851,000 during First Half 2015, reflecting the acquisition of property and equipment totaling \$23,029,000. Purchases of property and equipment for the period related to expansion of production capacity, replacement of existing equipment and construction of new production facilities in Vietnam and Macedonia. These new facilities will begin to expand our manufacturing capacities in Asia and Europe by the end of 2015.

Cash provided by financing activities was \$2,316,000 during First Half 2015, reflecting proceeds from the exercise of Common Stock options and excess tax benefit from equity awards of \$4,122,000 and \$1,462,000, respectively. These proceeds were offset by payment of principal on the US Term Loan, Europe Term Loan, DEG Loan and capital lease totaling \$2,801,000. Cash was also paid for the tax related to the cancellation of restricted stock awards totaled \$467,000. See Note 5 to the consolidated condensed financial statements included herein for information about borrowings under the Credit Agreement.

On June 24, 2015, we entered into a loan agreement with DEG (“Vietnam Loan”) for a long-term senior loan in an amount of \$15,000,000 to finance the construction and set up of the Vietnam production facility. Interest on the loan will be paid at an aggregate interest rate of 3.65% plus the six months LIBOR rate. The interest rate will be fixed on the date the funds are drawn. We expect to draw the funds during the third quarter of the fiscal year ended December 31, 2015. The Vietnam Loan is subject to semi-annual principal payments beginning November, 2017 and ending May, 2023. Under the terms of the Vietnam Loan, the Company must maintain a minimum Current Ratio, Equity Ratio and Enhanced Equity Ratio based on the financial statements of Gentherm’s wholly owned subsidiary, Gentherm Vietnam Co. LTD, each as defined by the Vietnam Loan agreement.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in foreign currency exchange rates, short-term interest rates and price fluctuations of certain material commodities such as copper. Market risks for changes in interest rates relate primarily to our debt obligations under our Credit Agreement and obligations from currency related interest rate swaps. We have in the past, and may in the future, make investments in bank certificates of deposits, debt instruments of the U. S. government, and in high-quality corporate issuers to mitigate the risks from short-term interest rate fluctuations. Foreign currency exchange risks are attributable to sales to foreign customers and purchases from foreign suppliers not denominated in the location's functional currency, foreign plant operations, intercompany indebtedness, intercompany investments and include exposures to the European Euro, Mexican Peso, Canadian Dollar, Hungarian Forint, Ukrainian Hryvnia, Japanese Yen, Chinese Renminbi, Korean Won, Vietnamese Dong, and Macedonian Denar.

We regularly enters into derivative contracts with the objective of managing our financial and operational exposure arising from these risks by offsetting gains and losses on the underlying exposures with gains and losses on the financial instruments used to hedge them. The maximum length of time over which we hedge our exposure to foreign currency exchange risks is one year. We do not enter into derivative financial instruments for speculative or trading purposes. Our hedging relationships are formally documented at the inception of the hedge, and hedges must be highly effective in offsetting changes to future cash flows on hedged transactions both at the inception of a hedge and on an ongoing basis to be designated for hedge accounting treatment. We record the ineffective portion of foreign currency hedging instruments, if any, to foreign currency (loss) gain in the consolidated condensed statements of income. Though we continuously monitor the hedging program, derivative positions and hedging strategies, foreign currency forward exchange agreements have not always been designated as hedging instruments for accounting purposes.

In March, 2008, Genterm GmbH, entered into a 10 year currency related interest rate swap ("CRS") having a notional value of €10,000,000, or \$11,141,000 as of June 30, 2015, in order to offset the interest rate risk associated with a debt financing which was repaid prior to our acquisition of Genterm GmbH. The counterparty of the CRS was HypoVereinsbank AG (now UniCredit Bank AG, "UniCredit"), its main bank at the time. Under this agreement, Genterm GmbH receives interest equal to the six month Euro Interbank Offered Rate ("EURIBOR"), 0.05% at June 30, 2015, plus 1.40% and pays interest equal to the six month EURIBOR when the exchange rate between the European Euro ("EUR") and the Swiss Franc ("CHF") equals or exceeds 1.46 EUR to the CHF. When the exchange rate is less than 1.46 (it was 1.05 at June 30, 2015), Genterm GmbH pays interest equal to the six month EURIBOR plus a premium. The premium is calculated as $[(1.46 - \text{current EUR/CHF rate})/\text{current EUR/CHF rate}] \times 100$.

In 2011, Genterm GmbH brought a lawsuit against UniCredit, because of the recommendation to enter into the CRS. On March 25, 2013, the District Court in Munich, Germany ruled in favor of Genterm GmbH, asserting that UniCredit had a conflict of interest as financial advisor and counterparty to the CRS and violated its duty to disclose the initial negative market value of the CRS. The Munich District Court ruled that UniCredit must (1) pay €144,000 to Genterm GmbH and (2) bear the costs of all future obligations under the CRS, which were €12,532,000 or \$13,962,000 as of June 30, 2015, plus additional accrued liabilities for past due payments under the CRS of approximately €9,065,000, or \$10,099,000 as of June 30, 2015. UniCredit has appealed the decision. The appeal is pending. As a result, the Company cannot be certain that any portion of the award by the Munich District Court will be upheld. Genterm GmbH has entered into an offsetting derivative contract designed to limit the market risk of payments due under the CRS through the end of the CRS agreement, in 2018.

Information related to the fair values of all derivative instruments in our consolidated condensed balance sheet as of June 30, 2015 is set forth in Note 6 to the consolidated condensed financial statements included herein.

Interest Rate Sensitivity

The table presents principal cash flows and related weighted average interest rates by expected maturity dates for each of the Company's debt obligations. The information is presented in U.S. dollar equivalents, which is the Company's reporting currency. The instruments actual cash flows are denominated in U.S. dollars (\$USD) or European Euros (€EUR), as indicated in parentheses.

June 30, 2015

| | Expected Maturity Date | | | | | | Fair Value |
|--|------------------------|----------|----------|----------|-----------|-----------|------------|
| | 2015 | 2016 | 2017 | 2018 | 2019 | Total | |
| (In thousands except rate information) | | | | | | | |
| Liabilities | | | | | | | |
| Long Term Debt: | | | | | | | |
| Fixed Rate (€EUR) | \$ 447 | \$ 891 | \$ 891 | \$ 891 | \$ 891 | \$ 4,011 | \$ 4,011 |
| Average Interest Rate | 4.25% | 4.25% | 4.25% | 4.25% | 4.25% | 4.25% | |
| Variable Rate (\$USD) | \$ 1,250 | \$ 2,813 | \$ 3,750 | \$ 4,062 | \$ 48,250 | \$ 60,125 | \$ 60,125 |
| Average Interest Rate | 1.76% | 1.76% | 1.76% | 1.76% | 1.76% | 1.76% | |
| Variable Rate (€EUR) | \$ 558 | \$ 1,253 | \$ 1,671 | \$ 1,810 | \$ 16,155 | \$ 21,447 | \$ 21,447 |
| Average Interest Rate | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | 1.50% | |

Exchange Rate Sensitivity

The table below provides information about the Company's foreign currency forward exchange rate agreements that are sensitive to changes in foreign currency exchange rates. The table presents the notional amounts and weighted average exchange rates by expected (contractual) maturity dates for each type of foreign currency forward exchange agreement. These notional amounts generally are used to calculate the contractual payments to be exchanged under the contract.

June 30, 2015

| Anticipated Transactions And Related Derivatives | Expected Maturity or Transaction Date | | | | | | Total | Fair Value |
|--|---------------------------------------|----------|----------|---------|------|------------|-----------|------------|
| | 2015 | 2016 | 2017 | 2018 | 2019 | Thereafter | | |
| (In thousands except rate information) | | | | | | | | |
| Euro functional currency | | | | | | | | |
| Forward Exchange Agreements: | | | | | | | | |
| (Receive HUF/Pay EUR€) | | | | | | | | |
| Total Contract Amount (€) | € 1,812 | | | | | | € 1,812 | € (6) |
| Average Contract Rate | 314.50 | — | — | — | — | — | 314.50 | |
| (Receive CHF/Pay EUR€) | | | | | | | | |
| Total Contract Amount (€) | € 6,218 | € 12,437 | € 12,302 | € 6,151 | | | € 37,108 | € 6,542 |
| Average Contract Rate | 1.20 | 1.20 | 1.20 | 1.20 | — | — | 1.20 | |
| \$US functional currency | | | | | | | | |
| Forward Exchange Agreements: | | | | | | | | |
| (Receive MXN/Pay USD\$) | | | | | | | | |
| Total Contract Amount (\$) | \$ 15,979 | | | | | | \$ 15,979 | \$ (556) |
| Average Contract Rate | 15.22 | — | — | — | — | — | 15.22 | |
| (Receive CAD/Pay USD\$) | | | | | | | | |
| Total Contract Amount (\$) | \$ 8,795 | | | | | | \$ 8,795 | \$ (142) |
| Average Contract Rate | 1.23 | — | — | — | — | — | 1.23 | |

Commodity Price Sensitivity

The table below provides information about the Company's futures contracts that are sensitive to changes in commodity prices, specifically copper prices. For the futures contracts the table presents the notional amounts in metric tons (MT), the weighted average contract prices, and the total dollar contract amount by expected maturity dates. Contract amounts are used to calculate the contractual payments and quantity of copper to be exchanged under the futures contracts.

June 30, 2015

| | <u>Carrying Amount</u> | <u>Fair Value</u> |
|--|---------------------------------------|-----------------------|
| On Balance Sheet Commodity Position and Related Derivatives | \$ (48,000) | \$ (48,000) |
| | <u>Expected Maturity 2015</u> | <u>Fair Value</u> |
| Related Derivatives | | |
| Futures Contracts (Long): | | |
| Contract Volumes (metric tons) | 590 | |
| Weighted Average Price (per metric ton) | \$ 5,895 | |
| Contract Amount (\$) | \$ 3,478,050 | \$ (48,000) |

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this quarterly report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2015, our disclosure controls and procedures were effective to ensure the information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized, and reported within the time periods prescribed by the Securities and Exchange Commission, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

(b) Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are subject to litigation from time to time in the ordinary course of our business, however there is no current material pending litigation to which we are a party and no material legal proceeding was terminated, settled or otherwise resolved during the second quarter of the fiscal year ended December 31, 2015. See Note 6 to the consolidated condensed financial statements for information regarding the dispute with UniCredit Bank AG and our currency related interest rate swaps.

ITEM 1A. RISK FACTORS

There were no material changes in our risk factors previously disclosed in Part I, Item 1A “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2014. You should carefully consider the risks and uncertainties described therein.

ITEM 6. EXHIBITS

Exhibits to this Report are as follows:

| Exhibit Number | Exhibit Description | Filed Herewith | Incorporated by Reference | | | |
|----------------|---|----------------|---------------------------|---------------|---------------------------|----------------|
| | | | Form | Period Ending | Exhibit / Appendix Number | Filing Date |
| 3.1 | Amended and Restated Articles of Incorporation of Gentherm Incorporated | | 8-K | | 3.1 | May 28, 2015 |
| 10.1 | First Amendment to Credit Agreement, dated as of April 15, 2015, by and among Gentherm Incorporated, Gentherm GmbH, Gentherm (Texas), Inc., Gentherm Canada Ltd., Global Thermoelectric Inc., Gentherm Properties II, LLC, the lenders party thereto, and Bank of America, N.A., as administrative agent. | | 8-K | | 10.1 | April 16, 2015 |
| 31.1 | Section 302 Certification – CEO | X | | | | |
| 31.2 | Section 302 Certification – CFO | X | | | | |
| 32.1 | Section 906 Certification – CEO | X | | | | |
| 32.2 | Section 906 Certification – CFO | X | | | | |
| 101.INS | XBRL Instance Document. | X | | | | |
| 101.SCH | XBRL Taxonomy Extension Schema Document. | X | | | | |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document. | X | | | | |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document. | X | | | | |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document. | X | | | | |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document. | X | | | | |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Gentherm Incorporated

/s/ DANIEL R. COKER

Daniel R. Coker
Chief Executive Officer
(Duly Authorized Officer)

Date: July 31, 2015

/s/ BARRY G. STEELE

Barry G. Steele
Chief Financial Officer
(Principal Financial Officer and Principal Accounting Officer)

Date: July 31, 2015

CHIEF EXECUTIVE OFFICER'S CERTIFICATION

I, Daniel R. Coker, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gentherm Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 31, 2015

/s/ Daniel R. Coker

Daniel R. Coker

President & Chief Executive Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Gentherm Incorporated (the "Company") on Form 10-Q for the period ended June 30, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel R. Coker, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Daniel R. Coker

Daniel R. Coker

President and Chief Executive Officer

July 31, 2015

CHIEF FINANCIAL OFFICER'S CERTIFICATION

I, Barry G. Steele, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Gentherm Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the issuer's auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 31, 2015

/s/ Barry G. Steele
Barry G. Steele
Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Gentherm Incorporated (the "Company") on Form 10-Q for the period ended June 30, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Barry G. Steele, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/s/ Barry G. Steele

Barry G. Steele

Chief Financial Officer

July 31, 2015